

Wake County

- 20.5%

Change in
New Listings

- 16.6%

Change in
Closed Sales

+ 7.1%

Change in
Median Sales Price

	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	2,029	1,614	- 20.5%	20,499	19,704	- 3.9%
Closed Sales	1,735	1,447	- 16.6%	16,069	15,745	- 2.0%
Median Sales Price*	\$280,000	\$300,000	+ 7.1%	\$284,000	\$303,000	+ 6.7%
Average Sales Price*	\$318,281	\$333,341	+ 4.7%	\$324,083	\$342,046	+ 5.5%
Total Dollar Volume (in millions)*	\$552.2	\$482.3	- 12.7%	\$5,207.0	\$5,385.2	+ 3.4%
Percent of Original List Price Received*	98.4%	98.4%	0.0%	98.7%	98.9%	+ 0.2%
Percent of List Price Received*	99.3%	99.4%	+ 0.1%	99.5%	99.6%	+ 0.1%
Days on Market Until Sale**	25	26	+ 4.0%	26	24	- 7.7%
Inventory of Homes for Sale	4,239	3,949	- 6.8%	--	--	--
Months Supply of Inventory	2.5	2.3	- 8.0%	--	--	--

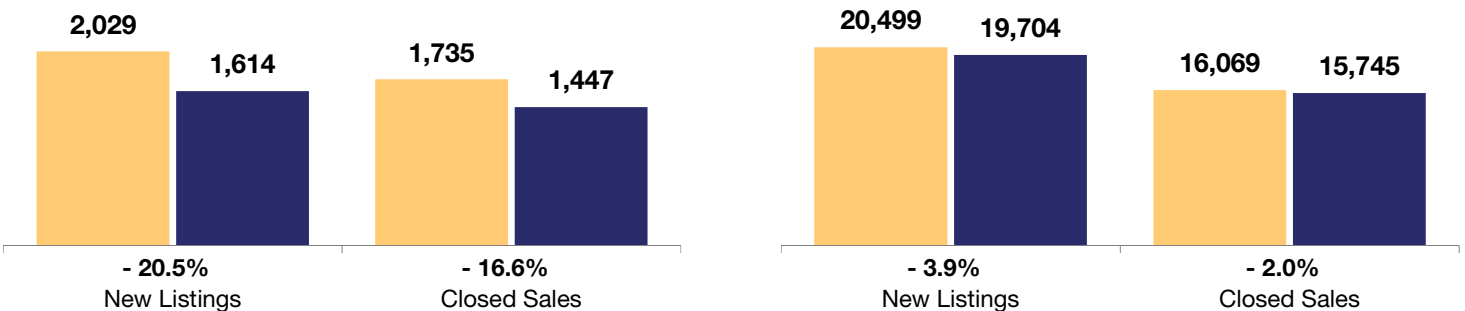
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

September

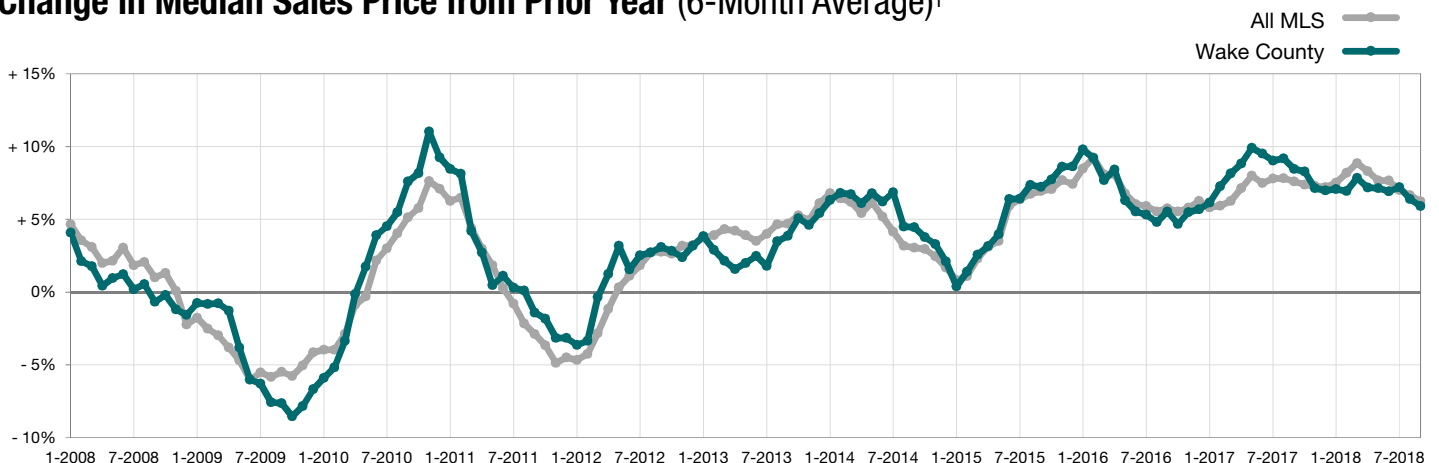
■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period