

Entire Triangle Region

- 15.9%

Change in
New Listings

- 11.6%

Change in
Closed Sales

+ 6.5%

Change in
Median Sales Price

	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	3,845	3,232	- 15.9%	38,922	38,844	- 0.2%
Closed Sales	3,237	2,861	- 11.6%	30,129	30,446	+ 1.1%
Median Sales Price*	\$246,000	\$262,000	+ 6.5%	\$249,000	\$266,000	+ 6.8%
Average Sales Price*	\$282,428	\$293,971	+ 4.1%	\$286,952	\$302,777	+ 5.5%
Total Dollar Volume (in millions)*	\$913.9	\$840.8	- 8.0%	\$8,641.6	\$9,213.8	+ 6.6%
Percent of Original List Price Received*	98.0%	98.1%	+ 0.1%	98.1%	98.6%	+ 0.5%
Percent of List Price Received*	99.0%	99.2%	+ 0.2%	99.0%	99.4%	+ 0.4%
Days on Market Until Sale**	32	29	- 9.4%	34	30	- 11.8%
Inventory of Homes for Sale	9,135	8,679	- 5.0%	--	--	--
Months Supply of Inventory	2.8	2.6	- 7.1%	--	--	--

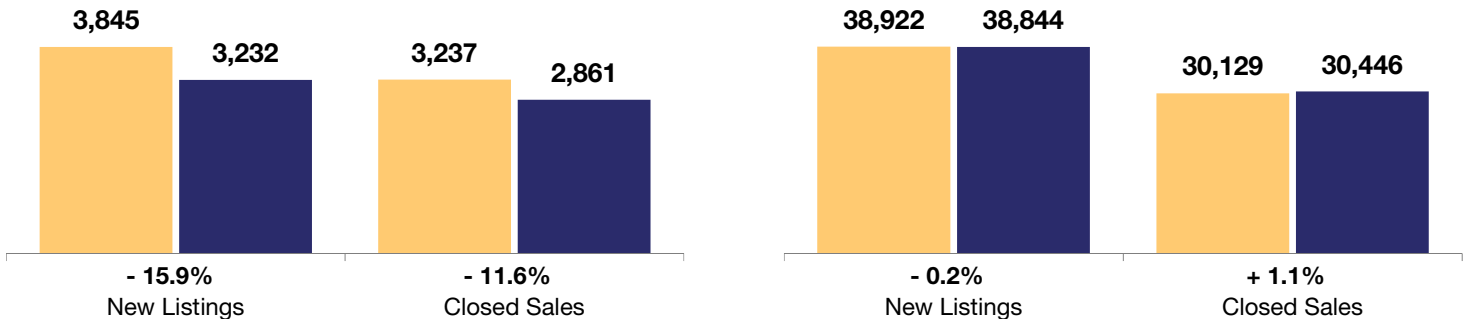
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

September

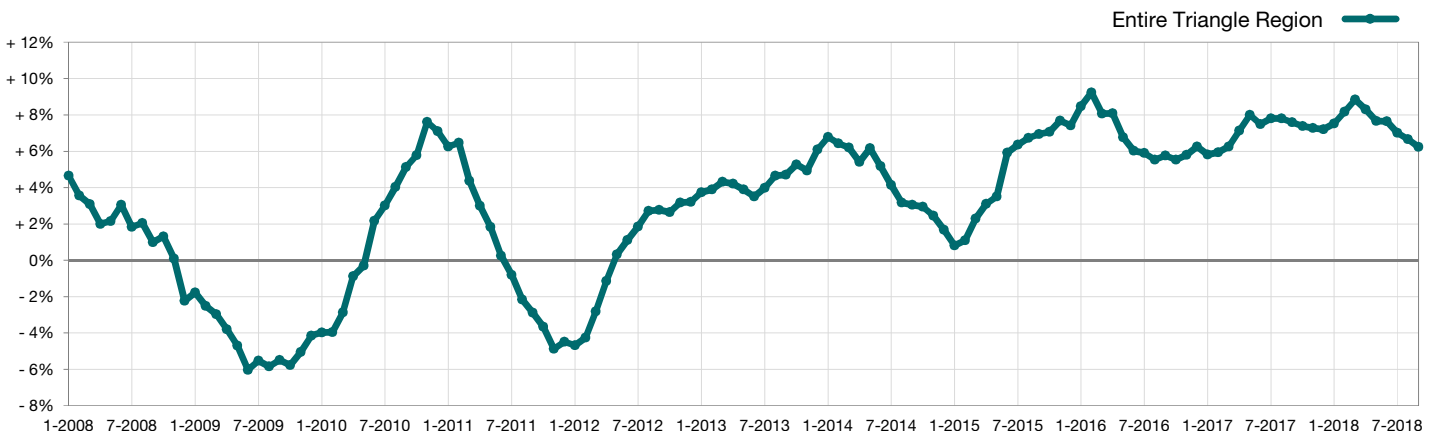
■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period