

Chatham County

0.0%

Change in
New Listings

- 15.7%

Change in
Closed Sales

0.0%

Change in
Median Sales Price

	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	123	123	0.0%	1,401	1,428	+ 1.9%
Closed Sales	108	91	- 15.7%	1,020	982	- 3.7%
Median Sales Price*	\$350,000	\$350,000	0.0%	\$365,000	\$385,000	+ 5.5%
Average Sales Price*	\$373,962	\$362,374	- 3.1%	\$388,693	\$408,748	+ 5.2%
Total Dollar Volume (in millions)*	\$40.0	\$33.0	- 17.6%	\$396.1	\$401.0	+ 1.2%
Percent of Original List Price Received*	97.5%	97.2%	- 0.3%	97.4%	97.5%	+ 0.1%
Percent of List Price Received*	98.2%	99.1%	+ 0.9%	98.4%	98.5%	+ 0.1%
Days on Market Until Sale**	49	51	+ 4.1%	58	57	- 1.7%
Inventory of Homes for Sale	488	487	- 0.2%	--	--	--
Months Supply of Inventory	4.5	4.7	+ 4.4%	--	--	--

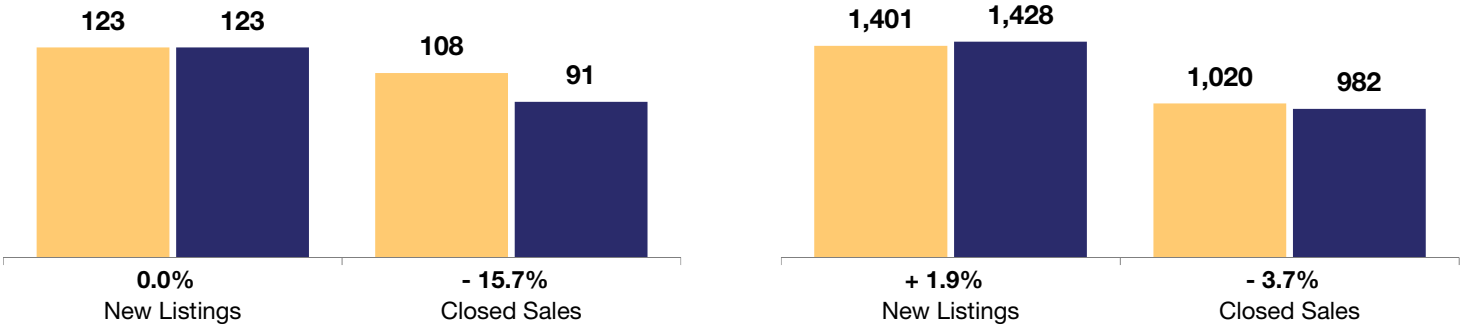
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

September

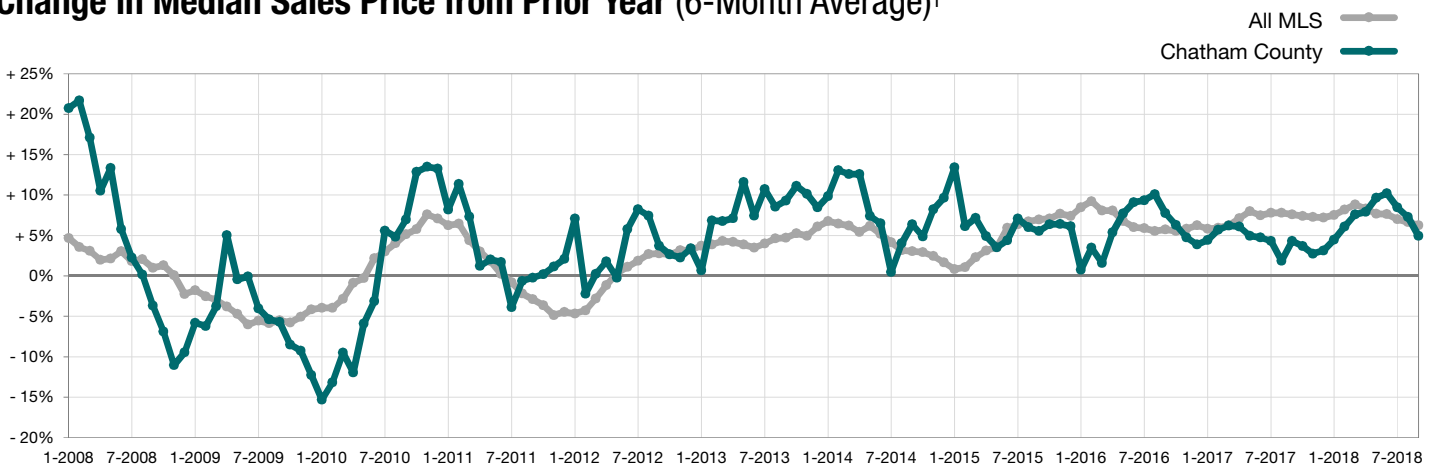
2017 2018

Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period