

Wake County

+ 0.8%

Change in
New Listings

- 1.8%

Change in
Closed Sales

+ 4.5%

Change in
Median Sales Price

	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	2,239	2,258	+ 0.8%	18,470	18,062	- 2.2%
Closed Sales	2,092	2,054	- 1.8%	14,334	14,282	- 0.4%
Median Sales Price*	\$287,435	\$300,500	+ 4.5%	\$284,750	\$303,000	+ 6.4%
Average Sales Price*	\$329,724	\$342,064	+ 3.7%	\$324,785	\$342,935	+ 5.6%
Total Dollar Volume (in millions)*	\$689.8	\$702.3	+ 1.8%	\$4,654.8	\$4,897.1	+ 5.2%
Percent of Original List Price Received*	98.7%	98.8%	+ 0.1%	98.8%	99.0%	+ 0.2%
Percent of List Price Received*	99.5%	99.6%	+ 0.1%	99.5%	99.7%	+ 0.2%
Days on Market Until Sale**	23	23	0.0%	26	23	- 11.5%
Inventory of Homes for Sale	4,200	3,818	- 9.1%	--	--	--
Months Supply of Inventory	2.4	2.2	- 8.3%	--	--	--

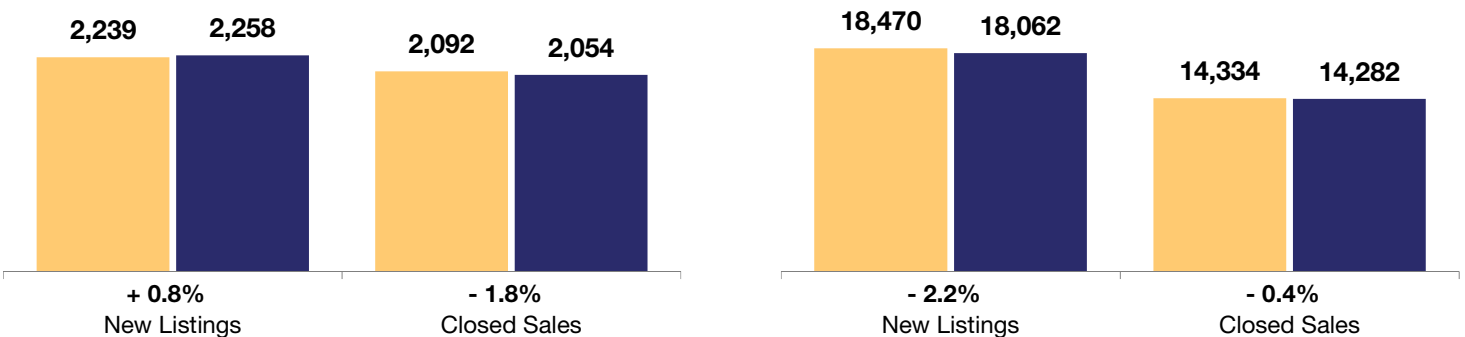
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

August

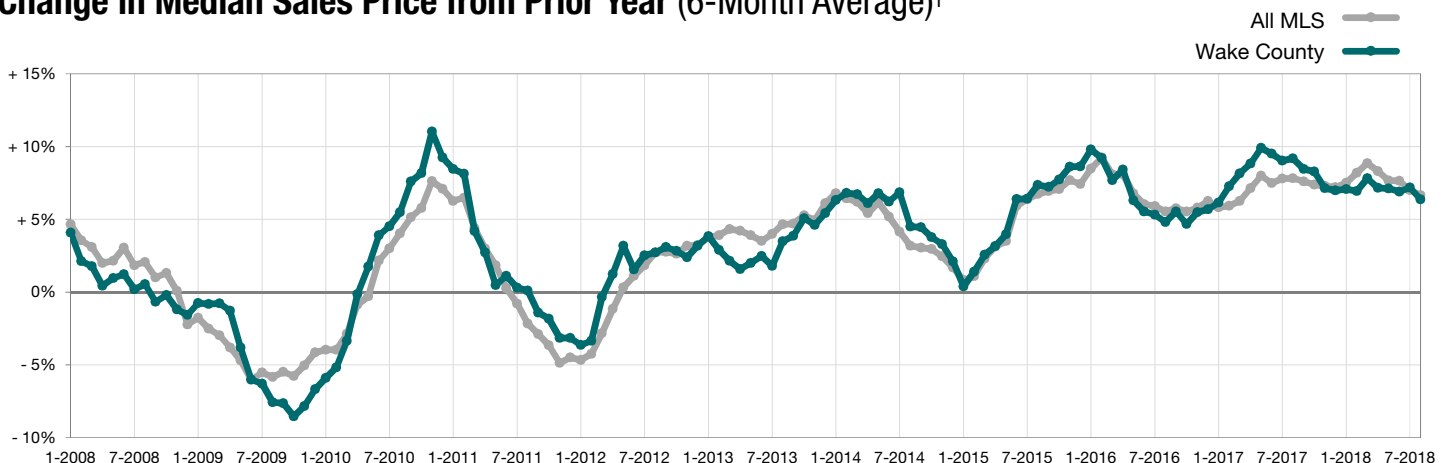
■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period