

Orange County

- 1.7%

Change in
New Listings

+ 1.7%

Change in
Closed Sales

- 2.8%

Change in
Median Sales Price

	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	179	176	- 1.7%	1,741	1,843	+ 5.9%
Closed Sales	180	183	+ 1.7%	1,282	1,411	+ 10.1%
Median Sales Price*	\$321,200	\$312,250	- 2.8%	\$307,080	\$318,500	+ 3.7%
Average Sales Price*	\$364,120	\$372,441	+ 2.3%	\$361,303	\$377,061	+ 4.4%
Total Dollar Volume (in millions)*	\$65.5	\$67.8	+ 3.4%	\$463.2	\$531.3	+ 14.7%
Percent of Original List Price Received*	96.8%	98.0%	+ 1.2%	97.1%	98.4%	+ 1.3%
Percent of List Price Received*	98.2%	99.3%	+ 1.1%	98.4%	99.3%	+ 0.9%
Days on Market Until Sale**	42	27	- 35.7%	45	33	- 26.7%
Inventory of Homes for Sale	483	467	- 3.3%	--	--	--
Months Supply of Inventory	3.2	3.0	- 6.3%	--	--	--

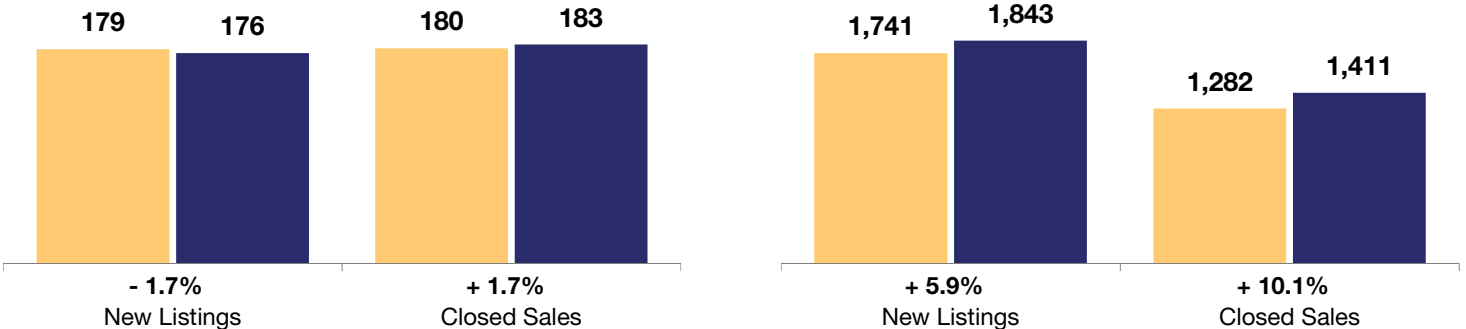
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

August

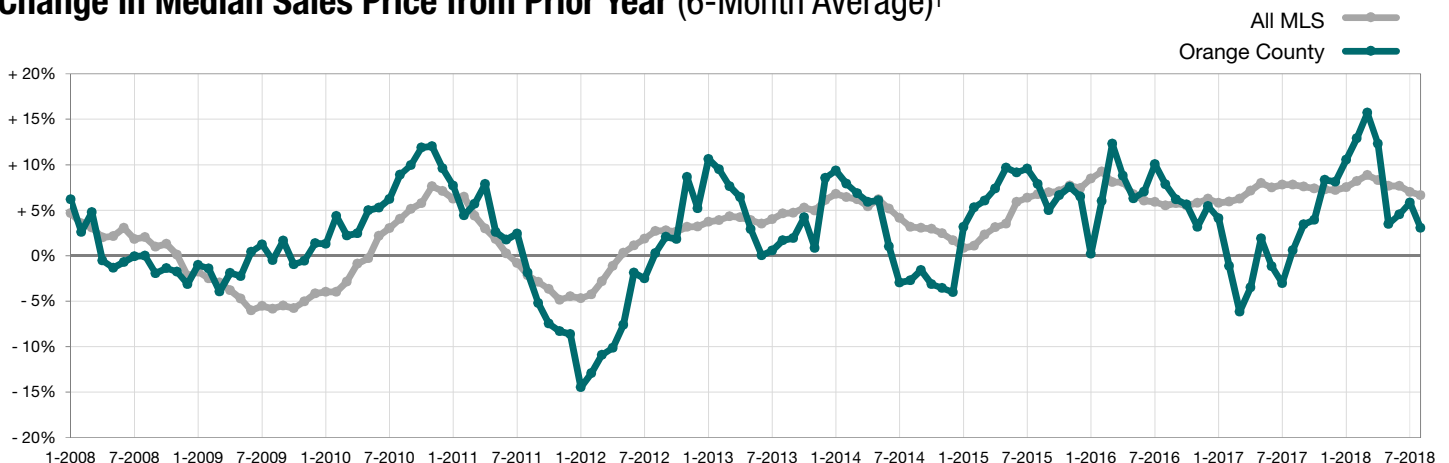
2017 2018

Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period