

Chatham County

- 10.5%

Change in
New Listings

- 9.0%

Change in
Closed Sales

+ 3.8%

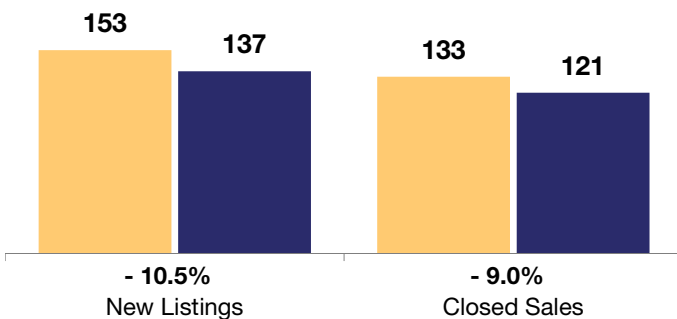
Change in
Median Sales Price

	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	153	137	- 10.5%	1,278	1,305	+ 2.1%
Closed Sales	133	121	- 9.0%	912	889	- 2.5%
Median Sales Price*	\$358,265	\$372,000	+ 3.8%	\$367,331	\$393,208	+ 7.0%
Average Sales Price*	\$376,215	\$402,345	+ 6.9%	\$390,422	\$413,027	+ 5.8%
Total Dollar Volume (in millions)*	\$50.0	\$48.7	- 2.7%	\$356.1	\$366.8	+ 3.0%
Percent of Original List Price Received*	97.5%	96.8%	- 0.7%	97.3%	97.6%	+ 0.3%
Percent of List Price Received*	98.8%	98.4%	- 0.4%	98.4%	98.4%	0.0%
Days on Market Until Sale**	61	52	- 14.8%	59	58	- 1.7%
Inventory of Homes for Sale	499	474	- 5.0%	--	--	--
Months Supply of Inventory	4.6	4.5	- 2.2%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

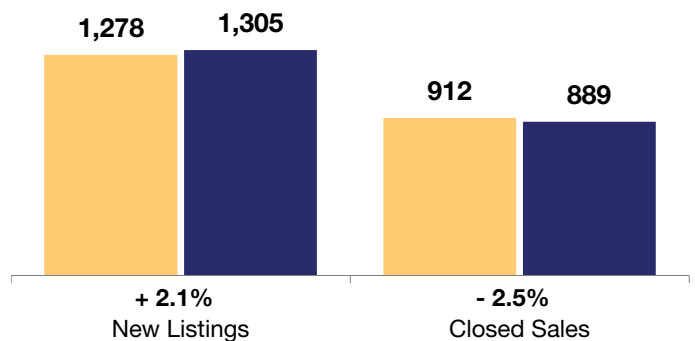
August

2017 2018

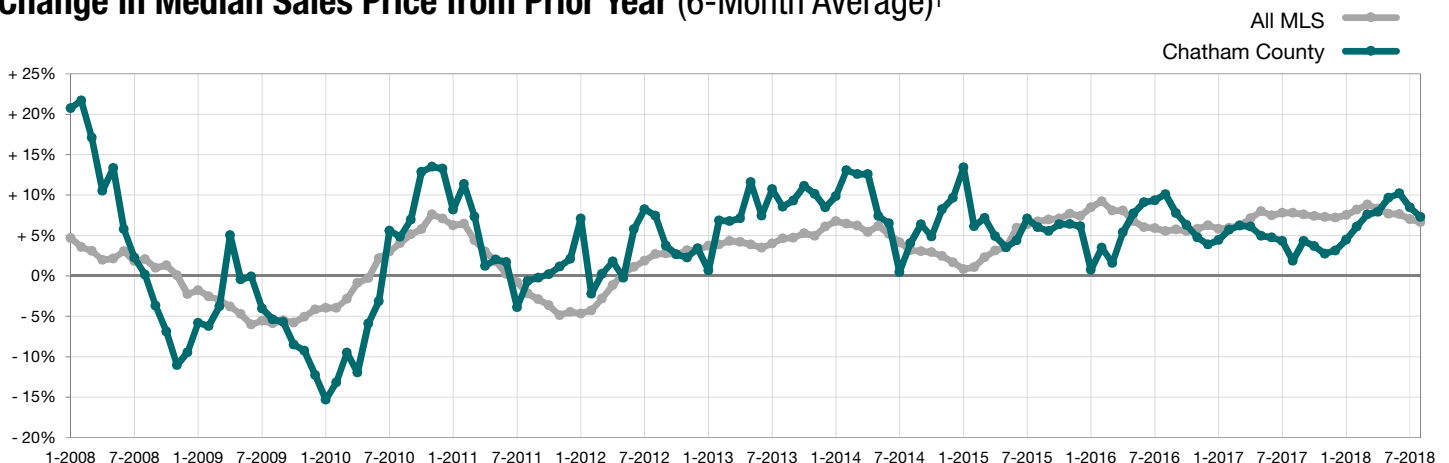


Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period