

Entire Triangle Region

+ 3.7%

Change in
New Listings

+ 8.3%

Change in
Closed Sales

+ 6.2%

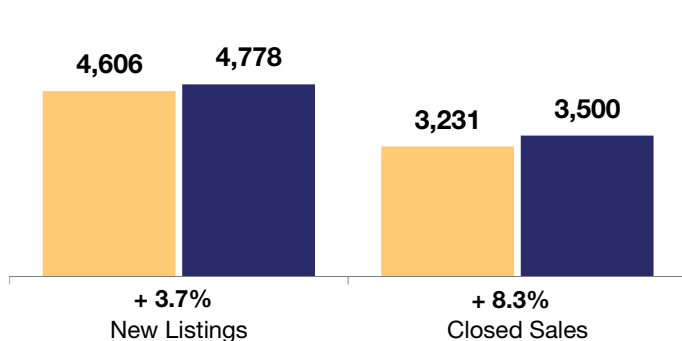
Change in
Median Sales Price

| | April | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2017 | 2018 | + / - | 2017 | 2018 | + / - |
| New Listings | 4,606 | 4,778 | + 3.7% | 17,041 | 17,064 | + 0.1% |
| Closed Sales | 3,231 | 3,500 | + 8.3% | 11,037 | 11,310 | + 2.5% |
| Median Sales Price* | \$250,000 | \$265,500 | + 6.2% | \$240,000 | \$260,000 | + 8.3% |
| Average Sales Price* | \$287,723 | \$302,566 | + 5.2% | \$276,244 | \$295,513 | + 7.0% |
| Total Dollar Volume (in millions)* | \$929.1 | \$1,058.9 | + 14.0% | \$3,047.4 | \$3,341.2 | + 9.6% |
| Percent of Original List Price Received* | 98.4% | 98.8% | + 0.4% | 97.7% | 98.2% | + 0.5% |
| Percent of List Price Received* | 99.2% | 99.5% | + 0.3% | 98.8% | 99.1% | + 0.3% |
| Days on Market Until Sale** | 33 | 29 | - 12.1% | 42 | 36 | - 14.3% |
| Inventory of Homes for Sale | 8,673 | 7,609 | - 12.3% | -- | -- | -- |
| Months Supply of Inventory | 2.7 | 2.3 | - 14.8% | -- | -- | -- |

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

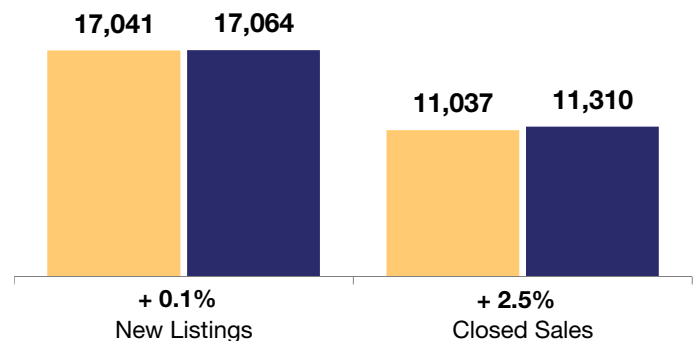
April

■ 2017 ■ 2018

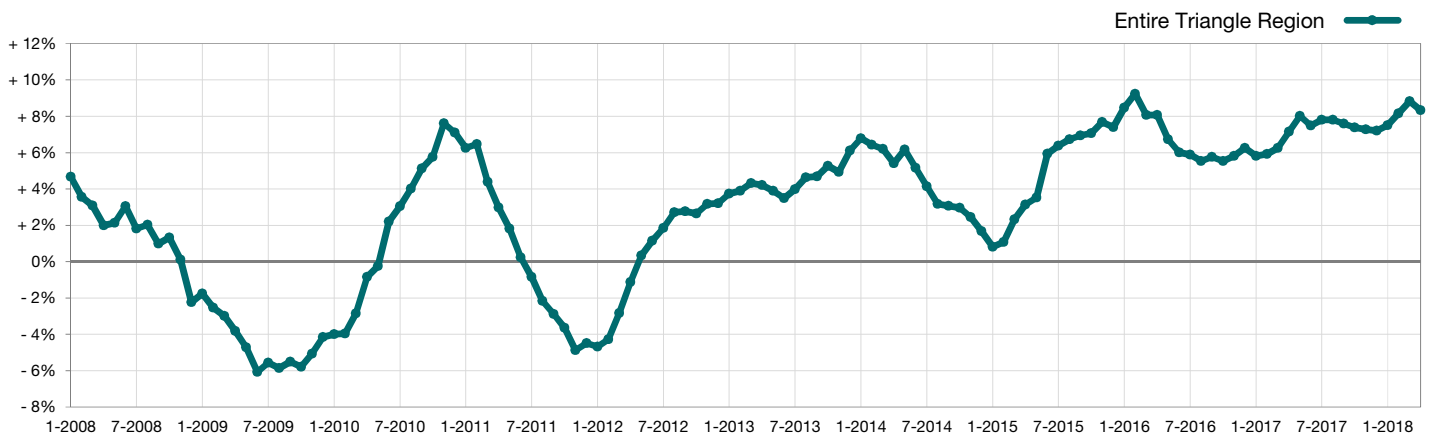


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period