

Entire Triangle Region

- 7.8%

Change in
New Listings

- 3.0%

Change in
Closed Sales

+ 9.3%

Change in
Median Sales Price

	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	5,289	4,875	- 7.8%	12,435	12,249	- 1.5%
Closed Sales	3,443	3,341	- 3.0%	7,806	7,793	- 0.2%
Median Sales Price*	\$242,500	\$264,995	+ 9.3%	\$235,000	\$259,900	+ 10.6%
Average Sales Price*	\$276,588	\$298,730	+ 8.0%	\$271,497	\$292,269	+ 7.7%
Total Dollar Volume (in millions)*	\$952.3	\$997.8	+ 4.8%	\$2,118.3	\$2,276.9	+ 7.5%
Percent of Original List Price Received*	97.8%	98.5%	+ 0.7%	97.4%	98.0%	+ 0.6%
Percent of List Price Received*	98.9%	99.3%	+ 0.4%	98.6%	99.0%	+ 0.4%
Days on Market Until Sale**	42	37	- 11.9%	45	39	- 13.3%
Inventory of Homes for Sale	8,575	7,305	- 14.8%	--	--	--
Months Supply of Inventory	2.7	2.2	- 18.5%	--	--	--

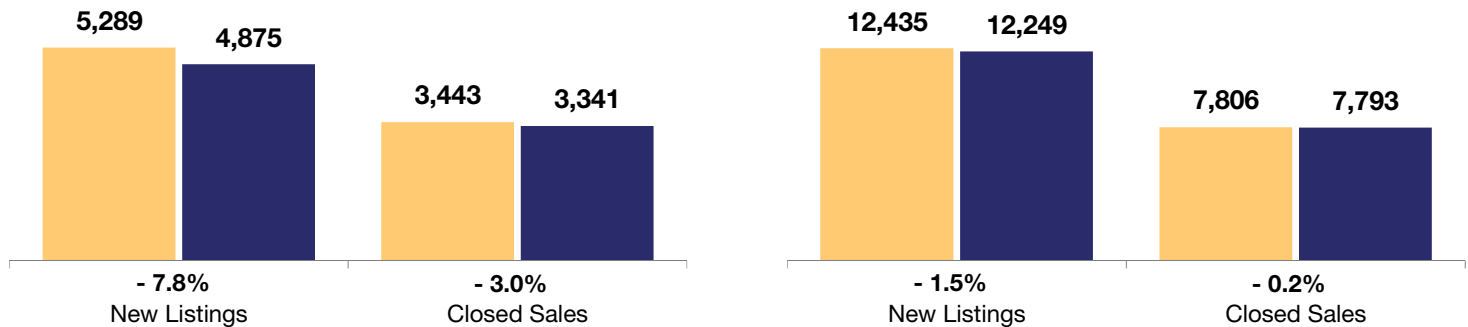
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

March

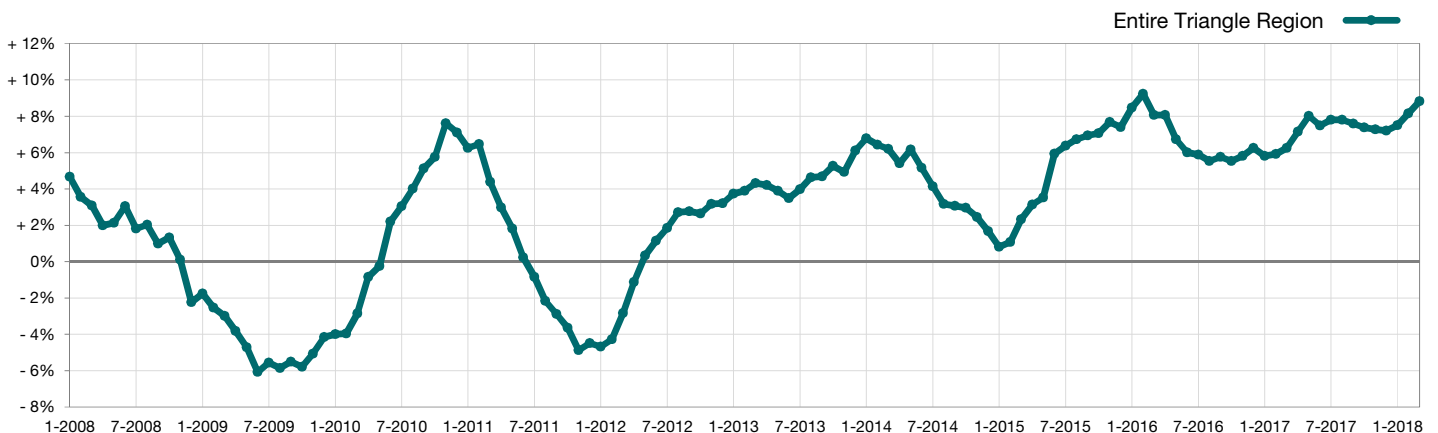
2017 2018

Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period