

Entire Triangle Region

+ 0.7%

Change in
New Listings

+ 5.2%

Change in
Closed Sales

+ 4.7%

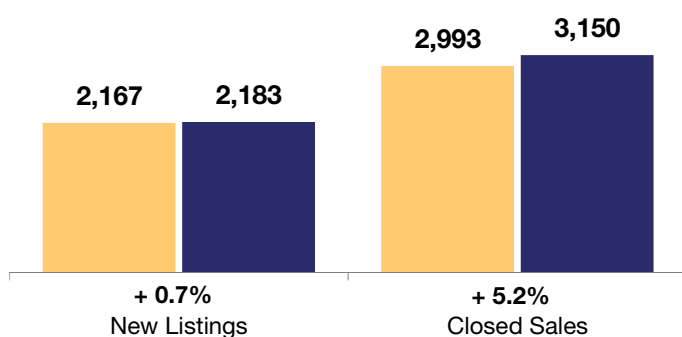
Change in
Median Sales Price

	December			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	2,167	2,183	+ 0.7%	46,479	47,516	+ 2.2%
Closed Sales	2,993	3,150	+ 5.2%	37,355	39,436	+ 5.6%
Median Sales Price*	\$244,500	\$256,000	+ 4.7%	\$232,000	\$250,000	+ 7.8%
Average Sales Price*	\$279,079	\$293,344	+ 5.1%	\$270,185	\$287,792	+ 6.5%
Total Dollar Volume (in millions)*	\$834.8	\$923.8	+ 10.7%	\$10,086.6	\$11,346.3	+ 12.5%
Percent of Original List Price Received*	97.3%	97.3%	0.0%	97.5%	98.0%	+ 0.5%
Percent of List Price Received*	98.6%	98.7%	+ 0.1%	98.6%	99.0%	+ 0.4%
Days on Market Until Sale**	44	39	- 11.4%	41	35	- 14.6%
Inventory of Homes for Sale	7,997	6,852	- 14.3%	--	--	--
Months Supply of Inventory	2.5	2.1	- 16.0%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

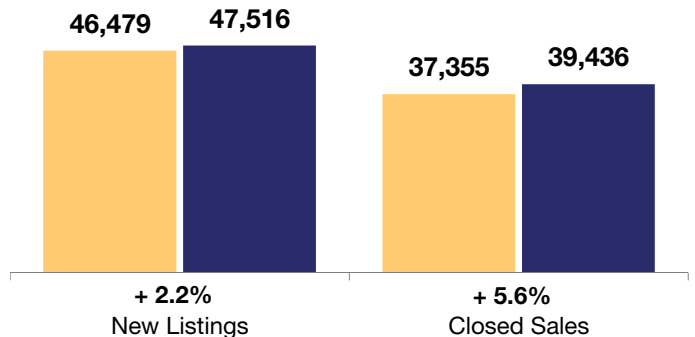
December

2016 2017

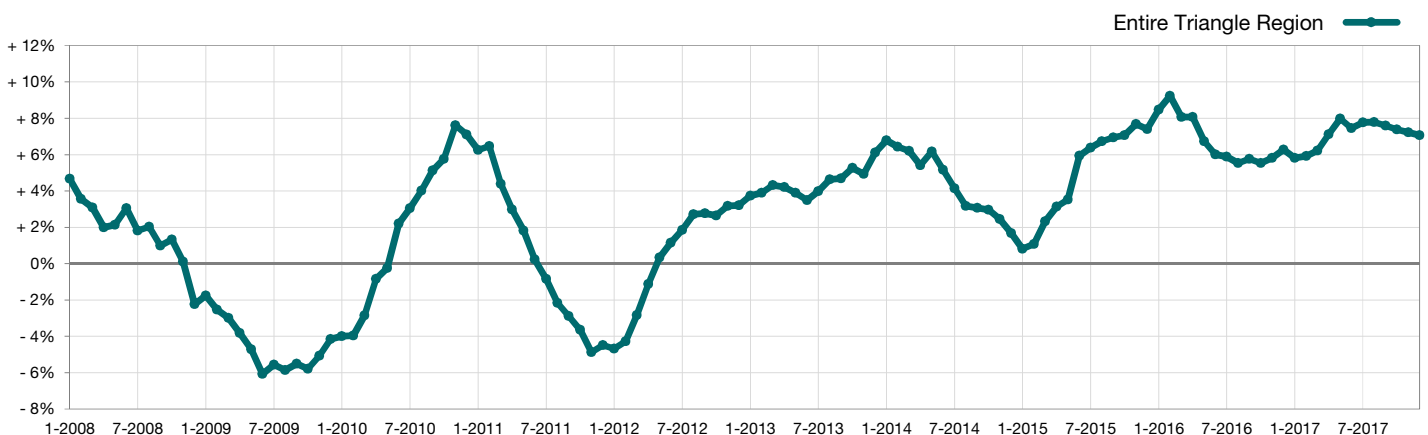


Year to Date

2016 2017



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period